Management Training and Systems Development for Eye Hospital Administrators and Managers

1st April – 30th April 2027





Beyond clinical excellence, the effectiveness of a hospital depends largely on the establishment of good administrative systems and the institution of sound management principles.

This course equips hospital administrators with the knowledge and skills necessary to effectively manage an eye hospital both in its day-to-day operations and to develop a hospital according to the needs of the community that it serves.

What you will learn in this course

This one month course equips the participants with the knowledge and tools required for effective administration of an eye hospital - an understanding of the various departments of an eye hospital, exposure to management systems and best practices.

An administrator's unique challenges include

- Understanding ways of attracting more and more number of patients turning to the hospital
- Ensuring that the hospital provides quality care to all patients at affordable cost
- Ensuring that patients are empowered to comply with the treatment process
- Ensuring self-sustainability of the hospital
- Ensuring that the hospital has sufficient and efficient manpower
- Procuring supplies to allow smooth operation of the hospital

Teaching Methods

Class time is a combination of lectures and case discussion. Throughout the course significant emphasis is placed on applying the learning in your hospital. Field visits and practical exposure form a large part of the course curriculum. The case method used simulations of actual management situations. Every module ends with an action plan where you formalize what you have learned into a series of action that you will take upon your return to your hospital.

* The Medium of instruction is English

Foundation Module
- Magnitude of global blindness
- Common eye diseases
- Operations Management
- Organizational Sustainability

Patient Care Modules
- Outpatients department
- Operation Theatre
- Sterilisation
- Wards

Demand Generation
- Service Marketing
- Health education
- Patient Engagement
- Community outreach

Functional Areas
- Medical records maintenance
- Quality Assurance
- HR and personnel management
- Management Information System
- Evidence Based Management
- Materials and Inventory Management
- Financial Management

Support Service Module
- Pharmacy and optical shop Management
- Maintenance and housekeeping
- Instruments Maintenance
- Project Management

Managerial Skills
- Communication skills
- Improving Management Skill
- Team work
- Total Quality Management

Why come to LAICO?

Aravind Eye Hospitals, located in South India, is one of the largest eye care providers in the world - treating over 5,800,000 outpatients and performing over 700,000 surgeries each year. Lions Aravind Institute of Community Ophthalmology (LAICO) is the training and consulting arm of Aravind Eye Care System and has worked with **over 394 Eye hospitals.**

Who is this course for?

This course, offered twice a year in April and August, is designed for those who are involved in the day to day operations in an eye hospital. Our alumni include hospital administrators and managers, operations managers, department heads, trustees and proprietors of hospitals. **Over the years, 495 participants from 35 countries have been trained.**



The course has many 'take' home implementable tools for multiple stake holders. Be a promoter, startup entrepreneur, and senior managers in eye hospital chains or potential managers, one will learn valuable lessons and best practices in eyecare.

- Sunil Rajendran
MAQ Software, Uttar Pradesh, India



The training content addresses the unique challenges faced by different hospitals. Real-world case studies and scenarios helps us a lot as we can relate our learnings to practical situations.This course covers not only managerial skills but also emphasizes the importance of empathy, effective communication, and patient-centered care.

- Lalremsanga Colney
Synod Hospital, Mizoram, India

Course Fee

For India and Nepal participants - INR 35,400/-

For Overseas participants - US $ 885

(Inclusive of 18% GST to the course fee)

laico
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Apply now

More details